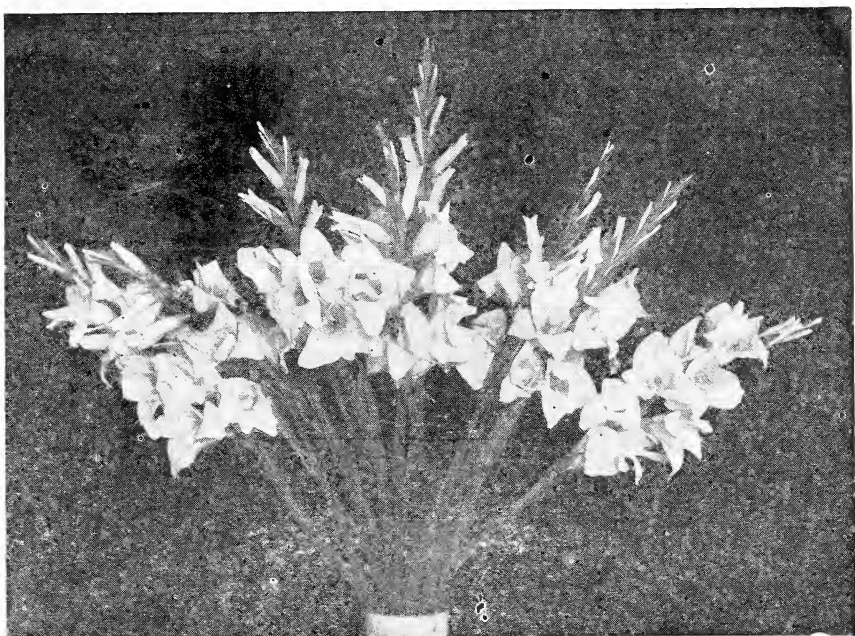


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Fall 1920

Preliminary Trade List OF Kirchhoff's Pre-Eminent Gladioli



"Glory of Pembroke"

TERMS OF SALE

Cash or satisfactory References from Unknown Correspondents. All Bills due 30 days from date of invoice, after which interest will be charged. 25 @ 100 rate, 250 @ 1000 rate, 5000 @ 10,000 rate. Special prices quoted on large quantities. When placing your order with us you are not experimenting. Our stock has always proven satisfactory and pleases the most critical grower. We will endeavor to furnish you with bulbs of the same quality, we have supplied our customers with, since we began business.

Prices quoted are for fall delivery 1920. We will book orders for Spring Delivery, when the order is accompanied by a remittance of 25 per cent. The smallest order we accept at these prices is \$5.00. All stock is offered Subject to Prior Sale, so get your order in advance.

W.E. Kirchhoff Co.

Pembroke, N. Y.

We Offer the Following Standard Florists Varieties

	All per 1,000						Select Bulblets	
	1½ in. up	1¼-1½ in.	1-1¼ in.	¾-1 in.	½-¾ in.	3-8-½ in.	1,000	10,000
America	\$20.	\$16.	\$12.	\$10.	\$7.	\$4.	\$.50	\$4.00
Augusta	25.	20.	15.	11.	7.	4.	.60	5.00
Autumn Queen	30.	24.	18.	14.	10.	7.	1.50	12.00
Baron Hulot	40.	34.	28.	20.	12.	8.	1.50	12.
Europa	75.	65.	55.	45.	35.	30.	5.	
Empress of India	35.	28.	22.	14.	10.	6.	1.20	10.
Halley	24.	18.	12.	10.	7.	4.	.50	4.
Lily White	200.	175.	150.	125.	100.	65.	8.	70.
Lily Lehman	50.	40.	35.	25.	20.	15.	3.	25.
Loveliness	50.	45.	38.	30.	22.	15.	4.	35.
Mary Fennel				40.	30.	20.	5.	40.
Mrs. Francis King	20.	16.	12.	9.	7.	4.	.50	4.
Mrs. W. E. Fryer	30.	24.	18.	15.	12.	8.	2.	15.
Mrs. Watt	35.	28.	20.	15.	12.	8.	2.	15.
Mrs. Pendleton	40.	32.	25.	18.	14.	9.	1.60	14.
Myrtle	70.	60.	50.	40.	30.	22.	3.	25.
Niagara	35.	28.	20.	15.	11.	8.	1.	9.
Panama	40.	32.	25.	15.	11.	8.	1.	8.
Peace	30.	25.	20.	13.	10.	7.	1.	8.
Pink Perfection	50.	40.	36.	25.	20.	16.	3.	25.
Prince of Wales	65.	50.	40.	30.	25.	20.	3.50	28.
Princépine	20.	16.	12.	9.	7.	4.	1.	8.
Red Emperor	90.	72.	57.	45.	35.	28.	8.	60.
Schwaben	45.	40.	32.	20.	15.	9.	1.20	10.
Velvet King	25.	20.	15.	12.	10.	7.	1.20	10.
War	35.	28.	21.	15.	10.	7.	1.25	10.
Willy Wigman	35.	28.	21.	15.	10.	7.	1.20	10.
Yellow Hammer	30.	24.	18.	13.	10.	7.	1.20	10.
Florists Mixed	15.	12.	9.	6.	4.	3.		
Primulinus Hybrids	20.	16.	12.	9.	6.	4.		

The Following New Varieties of Merit, by the Hundred

							100	1,000
General Pershing	12.	10.						
Prof. A. C. Beals	15.	12.						
Meteor	7.	5.					.50	4.
Mrs. Dr. Norton	75.	60.	50.	40.	32.50	25.	2.50	20.
Louise	50.	40.	30.		5.	40.		
Early Sunrise	25.	20.						
Dawn (Tracy)	7.	6.	5.	4.	3.	2.		

Price per Bulb

Golden Measure	3.50	3.	2.50	2.	1.75	1.50	25.	225.
Glory of Pembroke	5.							
Mrs. W. E. Kirchhoff	.60							
Mrs. W. J. Palmer	.50							
Violet (Kirchoff's)	5.00							
Maine	3.50	3.	2.50			40.		
Miss Allegra Hamilton	.50							



General Pershing